



The practical voice of shipping

SHIPMAN & CREWMAN Masterclass Online

Dates: 2-6 November 2026

 **BIMCO TRAINING**

The **SHIPMAN & CREWMAN Masterclass Online** is a series of 10 sessions each lasting 75 minutes.

The masterclass is designed to provide participants with a comprehensive understanding of ship and crew management and the latest iterations of the main contract forms used in this industry: SHIPMAN and CREWMAN.

Starting time (for all sessions):
09:00 UTC
10:00 CET

[See time in your local time zone](#)

Session	Date	Topic	Speaker
Session 1		SHIPMAN/CREWMAN within the contractual structure of international trade: <ul style="list-style-type: none"> Charter parties and bills of lading Sale contracts and letters of credit Marine Insurance in relation to ship management The role of ship and crew managers against shipowners' obligations within the wider structure of international trade Latest iterations of SHIPMAN/CREWMAN and the offspring contracts, including SUPERMAN, LAYUPMAN, AUTOSHIPMAN. 	Manolis Nicolaou
Session 2		The role of English Law in ship and crew management contracts and dispute resolution: <ul style="list-style-type: none"> Contract/no contract, when is the agreement binding? Privity of contract and the effect on third parties not part of the contractual chain; The Contracts (Rights of Third Parties) Act 1999 Termination of the contracts in general and ship management contract in particular Damages and tort Compensation for breaches under the contracts Dispute resolution Good document management - the key to effectively defending and pursuing claims The cost and complexity of litigation - what can be expected Settlement, mediation, and litigation strategy – managing costs. 	Andrew Lee
Session 3		Ship and crew management contracts – basic principles: <ul style="list-style-type: none"> The ship and crew managers' obligations The shipowners' (carriers') obligations Force majeure and "hardship" clauses. Breach of contract and "frustration". 	Manolis Nicolaou
Session 4		Ship and crew managers' role as agents and independent contractors (I): <ul style="list-style-type: none"> Definitions of "agency" as a concept under English Law Commencement and appointment Authority of the managers - "As Managers Only" (SHIPMAN/CREWMAN A) 	Andrew Lee
Session 5		Ship and crew managers' role as agents and independent contractors (II): <ul style="list-style-type: none"> Managers employing crew as independent contractors (CREWMAN B) Disputes between shipowners and third-party contractors/suppliers Standard of performance and the meaning of "Best Endeavours" in performing ship and crew management contracts ISM/ISPS compliance - managers as DOC holder. Mid-Course Quiz <ul style="list-style-type: none"> A short, light quiz to reflect on what we've covered so far. 	Andrew Lee & Manolis Nicolaou

Session 6		Financial aspects of SHIPMAN/CREWMAN: <ul style="list-style-type: none"> • Cost plus fee vs. lump sum structure • Provisions affecting budgeting and expenditure; Annex C • Examples of disputes related to management fees • Shipmanagers' Letter of Undertaking (LoU) – Overview • Phishing email scams. 	Andrew Lee & Manolis Nicolaou
Session 7		Contract management SHIPMAN/CREWMAN: <ul style="list-style-type: none"> • Insurance provisions and the importance of being listed as co-assured when acting as a ship manager • Shipmanagement contracts in the energy industry and knock-for-knock liability; Definitions of employees, property gross negligence • Obligations, liabilities, and exposure of the crew manager • Limitation of liability as the ship and manager – an aggregate amount • Liability for acts or omissions by crew. 	Andrew Lee
Session 8		Termination of SHIPMAN/CREWMAN contracts: <ul style="list-style-type: none"> • Termination by agreement – an evergreen agreement • Notice periods and minimum contract periods • Termination for cause • Extraordinary termination. • Notice to party in default requiring them to remedy the default within “a reasonable time period” • Real life example of dispute in relation to termination. 	Manolis Nicolaou
Session 9		Decarbonisation in a ship management context: <ul style="list-style-type: none"> • ETS and FuelEU • Who is the responsible party and when can the parties agree to delegate? • Impact of delegation on obligations and financial exposure • BIMCO ETS Clause, ETS Mandate and FuelEU Clause for SHIPMAN. 	Manolis Nicolaou
Session 10		Case study – Walk through of a ship/crew management dispute with practical solutions suggested: Participants will work in breakout rooms on a case study, to find solutions to a common commercial dispute. The trainers and participants will discuss the problems arising from the scenario and will look for input from the course participants and jointly the trainers and participants will look for solutions to the problems and disputes in the case study. Wrap up and take away points	Andrew Lee & Manolis Nicolaou

TRAINERS



Manolis Nicolaou

Manolis Nicolaou comes to shipping from a legal background, having studied law in the UK and at the University of Bristol. Following an initial period of working for law firms in Cyprus related to shipping and commercial/company law, he then focused on marine insurance related matters. Having worked across various disciplines in the field, including claims handling, brokering, and loss adjusting, he joined Columbia Ship management Ltd as a Claims Officer in the Insurance and Claims department.

As Columbia's Legal Counsel, he has a broad range of legal duties – which include negotiating and drafting the wording of ship management agreements based on the BIMCO template.



Andrew Lee

Andrew is a partner of international law firm Hill Dickinson LLP and head of the Singapore office. He has been with the firm since 2021, in London and the UAE, before co-founding the Singapore office in 2009. Andrew has a broad marine, trade and energy practice with a heavy focus on shipping disputes work. He works with owners, charterers, ship-managers, liability and property insurers across Asia and beyond. He regularly collaborates with owners and ship-managers on projects and also helps parties with ship management disputes on the occasions they arise.

BIMCO ORGANISER



Christian Hoppe

Christian is BIMCO's Head of Training. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005.

Christian has been with BIMCO since 2009, being the General Counsel from 2016 to 2025, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.



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