



*The practical voice of shipping*

# SHIPMAN & CREWMAN Masterclass Online

Dates: 2-6 November 2026

 **BIMCO TRAINING**

The **SHIPMAN & CREWMAN Masterclass Online** is a series of 10 sessions each lasting 75 minutes.

The masterclass provides an integrated understanding of the contractual complexities involved in the multi-modal transportation of super-size cargoes and the management of commercial and contractual risks and liabilities.

**Starting time (for all sessions):**  
09:00 UTC  
10:00 CET

[See time in your local time zone](#)

Session	Date	Topic	Speaker
<b>Session 1</b>		<b>SHIPMAN/CREWMAN within the contractual structure of international trade:</b> <ul style="list-style-type: none"> <li>Charter parties and bills of lading</li> <li>Sale contracts and letters of credit</li> <li>Marine Insurance in relation to ship management</li> <li>The role of ship and crew managers against shipowners' obligations within the wider structure of international trade</li> <li>Latest iterations of SHIPMAN/CREWMAN and the offspring contracts, including SUPERMAN, LAYUPMAN, AUTOSHIPMAN.</li> </ul>	
<b>Session 2</b>		<b>The role of English Law in ship and crew management contracts and dispute resolution:</b> <ul style="list-style-type: none"> <li>Contract/no contract, when is the agreement binding?</li> <li>Privity of contract and the effect on third parties not part of the contractual chain; The Contracts (Rights of Third Parties) Act 1999</li> <li>Termination of the contracts in general and ship management contract in particular</li> <li>Damages and tort</li> <li>Compensation for breaches under the contracts</li> <li>Dispute resolution</li> <li>Good document management - the key to effectively defending and pursuing claims</li> <li>The cost and complexity of litigation - what can be expected</li> <li>Settlement, mediation, and litigation strategy – managing costs.</li> </ul>	
<b>Session 3</b>		<b>Ship and crew management contracts – basic principles:</b> <ul style="list-style-type: none"> <li>The ship and crew managers' obligations</li> <li>The shipowners' (carriers') obligations</li> <li>Force majeure and "hardship" clauses. Breach of contract and "frustration".</li> </ul>	
<b>Session 4</b>		<b>Ship and crew managers' role as agents and independent contractors (I):</b> <ul style="list-style-type: none"> <li>Definitions of "agency" as a concept under English Law</li> <li>Commencement and appointment</li> <li>Authority of the managers - "As Managers Only" (SHIPMAN/CREWMAN A)</li> </ul>	
<b>Session 5</b>		<b>Ship and crew managers' role as agents and independent contractors (II):</b> <ul style="list-style-type: none"> <li>Managers employing crew as independent contractors (CREWMAN B)</li> <li>Disputes between shipowners and third-party contractors/suppliers</li> <li>Standard of performance and the meaning of "Best Endeavours" in performing ship and crew management contracts</li> <li>ISM/ISPS compliance - managers as DOC holder.</li> </ul> <b>Mid-Course Quiz</b> <ul style="list-style-type: none"> <li>A short, light quiz to reflect on what we've covered so far.</li> </ul>	

<b>Session 6</b>		<b>Financial aspects of SHIPMAN/CREWMAN:</b> <ul style="list-style-type: none"> <li>• Cost plus fee vs. lump sum structure</li> <li>• Provisions affecting budgeting and expenditure; Annex C</li> <li>• Examples of disputes related to management fees</li> <li>• Shipmanagers' Letter of Undertaking (LoU) – Overview</li> <li>• Phishing email scams.</li> </ul>	
<b>Session 7</b>		<b>Contract management SHIPMAN/CREWMAN:</b> <ul style="list-style-type: none"> <li>• Insurance provisions and the importance of being listed as co-assured when acting as a ship manager</li> <li>• Shipmanagement contracts in the energy industry and knock-for-knock liability; Definitions of employees, property gross negligence</li> <li>• Obligations, liabilities, and exposure of the crew manager</li> <li>• Limitation of liability as the ship and manager – an aggregate amount</li> <li>• Liability for acts or omissions by crew.</li> </ul>	
<b>Session 8</b>		<b>Termination of SHIPMAN/CREWMAN contracts:</b> <ul style="list-style-type: none"> <li>• Termination by agreement – an evergreen agreement</li> <li>• Notice periods and minimum contract periods</li> <li>• Termination for cause</li> <li>• Extraordinary termination.</li> <li>• Notice to party in default requiring them to remedy the default within “a reasonable time period”</li> <li>• Real life example of dispute in relation to termination.</li> </ul>	
<b>Session 9</b>		<b>Decarbonisation in a ship management context:</b> <ul style="list-style-type: none"> <li>• ETS and FuelEU</li> <li>• Who is the responsible party and when can the parties agree to delegate?</li> <li>• Impact of delegation on obligations and financial exposure</li> <li>• BIMCO ETS Clause, ETS Mandate and FuelEU Clause for SHIPMAN.</li> </ul>	
<b>Session 10</b>		<b>Case study – Walk through of a ship/crew management dispute with practical solutions suggested:</b> Participants will work in breakout rooms on a case study, to find solutions to a common commercial dispute. The trainers and participants will discuss the problems arising from the scenario and will look for input from the course participants and jointly the trainers and participants will look for solutions to the problems and disputes in the case study.	
		<b>Wrap up and take away points</b>	

**TRAINERS**

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