

The practical voice of shipping



DAY 1

Overview

09:00-09:30

Introduction to the documentary work of BIMCO:

- Drafting BIMCO standard contracts and clauses
- Working with subcommittees to draft new contracts and clauses
- BIMCO Explanatory Notes as a tool for guidance in understanding the thinking behind the contracts.

09:30-10:30

Principles of English contract law and their relevance to project and heavylift contracts:

- Dispute resolution clauses
- Principles of interpretation
- Breach of contract
- Repudiation
- Damages
- Force majeure and frustration
- Express termination rights.

10:30-10:45

Break

10:45-11:45

Multi-contract projects:

- Overview: SUPPLYTIME, WINDTIME, ASVTIME, HEAVYCON, HEAVYLIFTVOY, TOWCON, TOWHIRE, PROJECTCON, BARGEHIRE
- The adoption of parts of the BIMCO forms within Charterers in house terms
- The relationship between BIMCO forms and construction/service contracts.
- How does the scope of work fit into the BIMCO suite of offshore forms?
- Project delay and adverse weather are they appropriate for BIMCO forms?
- Using SUPPLYTIME for specialist services.

11:45-12:45

Knock-for-knock and general issues of insurance:

- Understanding the knock-for-knock principle
- The reasoning behind knock-for-knock
- How knock-for-knock operates
- Liabilities covered by the charterer under the BIMCO forms
- Gross negligence and willful misconduct
- Reasons to agree or not to agree on knock-for-knock
- Consequential loss exclusions
- Vessel tonnage limitation
- Casualties and salvage
- General Average.

12:45-13:30

Lunch



SUPPLYTIME 2017

13:30-15:30

Commercial/practical introduction to SUPPLYTIME 2017:

- What is SUPPLYTIME?
- How does the form work?
- Is it owner-friendly?
- Key clauses in SUPPLYTIME 2017
- Optional Annexes to SUPPLYTIME 2017.

15:30-17:00

Case Study Workshop and general Q&A

Discussion between trainers and participants.

DAY 2

Towage contracts

09:00-10:00

TOWCON/TOWHIRE 2008/2021 I:

- Place of departure and delivery
- Seaworthiness and tow-worthiness.

10:00-10:15

Break

10:15-11:15

TOWCON/TOWHIRE 2008/2021 II:

- Early termination
- Deviation and slow steaming
- Vessel maintenance
- Breakage of gear, salvage situations, "no claim for salvage" clauses and other common issues.

11:15-12:30

HEAVYCON 2007:

- Structure of the form: Part I, II and Annex A and their interrelation
- Charterers' responsibility for cargo; clause 2; certificate of weight and drawings
- Right to substitute before cancelling date; clause 20
- Right to terminate before commencing loading; clause 21



- Condition of the cargo and the approval of transportation; clause 11
- Loading and discharge equipment, seafastening/lashing; clause 4
- Scope of work Annex A; working with the "tick-boxes"
- The voyage
- Laytime and cancellation provisions, clauses 8–13
- Common areas for disputes.

12:30-13:15

Lunch

HEAVYLIFTVOY 2009

13:15-14:30

HEAVYLIFTVOY I:

- The transition from CONLINEBOOKING Note to a specialist voyage C/P
- Charterers' responsibility for cargo preloading
- Making the vessel seaworthy
- Loading and discharging Free-In and Liner-In Hook
- Loading additional cargoes and rotation of loading/ discharging ports
- Cargo discrepancies.

14:30-14:45

Break

14:45-15:45

HEAVYLIFTVOY II:

- Swell, port congestion and time waiting for berth
- Freight demurrage and detention
- Bill of lading HEAVYLIFTVOYBILL
- Merchant's option to terminate
- Liability issues Defence of insufficient packing, deck cargo, walk through Cl. 26 and the two law regimes US/English Law.

15:45-17:00

Case study workshop – Multi contract issues – Navigating issues and tensions between BIMCO forms and specialist contracts in offshore energy asset projects:

Participants will engage in a scenario-based exercise grounded in real-world examples. This exercise will highlight the common issues and tensions between BIMCO forms and specialist contracts during the construction and maintenance of offshore energy assets.

This delegate-led activity will serve as a catalyst for broader discussions on contractual challenges within the offshore energy sector.



SPEAKERS



Alex Hookway

Alex is a partner at Adams&Moore Solicitors LLP, London. Alex has more than a decade of experience of advising on legal issues in the shipping and offshore industry, working in London and Singapore. Having trained in dry shipping and cargo claims, Alex has spent the past 8 years working primarily in shipbuilding and offshore energy projects and disputes (oil, gas and renewables).

On the shipbuilding side, Alex has advised on newbuilding procurement, speed and performance issues post-delivery, quality disputes under

MOAs and serial defect claims in a series of super-eco newbuildings.

On the non-contentious offshore side, Alex has advised on EPC negotiations for an offshore regasification plant, FPSO conversion contracts and drilling and flotel tenders for fields in the North Sea and in South-East Asia.

On the contentious side, Alex has advised on some of the most high-value FPSO disputes in recent years, and done contractual advisory work on knock-for-knock clauses in several high-profile incidents in North and South America. Alex also has significant experience advising on issues under the BIMCO SUPPLYTIME form, including extension and option disputes, and regularly delivers training on Standard BIMCO offshore contracts.

Alex also has developed casualty experience (including salvage and GA advisory work) acting for P&I Clubs on high profile casualties involving the MAERSK SEOUL, CHARLOTTE MAERSK and TRANSOCEAN WINNER amongst others.



John Butler

John is a partner at Adams&Moore Solicitors LLP, London. Dual-qualified as a Solicitor-Advocate in England & Wales and as a Solicitor in Hong Kong, John is also a Fellow of the Chartered Institute of Arbitrators (FCIArb) and has represented clients at arbitrations both "ad hoc" and subject to institutional rules (including LMAA, SCMA, SIAC, LCIA, ICC, UNICTRAL, HKIAC, CIETAC and others).

John specialises in disputes arising out of charterparties, bills of lading, sale & purchase contacts and contracts of affreightment. Prior to joining

A&M, John spent 9 years in Hong Kong (including a secondment to an IG P&I Club) and has experience of acting for parties across Asia, including owners, charterers, P&I insurers, brokers, cargo interests and shipyards in the marine sector. Outside of the marine field, John has also acted for shareholders and creditors in commercial disputes, fraud and insolvency proceedings, both before the Hong Kong and London courts.

John has an international background, and speaks fluent German as well as basic French, Mandarin and Japanese. John has also been recognised as a Rising Star in the Shipping Litigation category of the Legal 500 Asia Pacific (Hong Kong) between 2018 and 2020.



VENUE

Where will the course be held?

The course venue will be confirmed approximately 8 weeks before the start of the course so we can find a suitable venue for the number of participants.

ORGANISER



Wei Zhuang

Wei Zhuang is the Head of Asia Pacific at BIMCO. Wei started his BIMCO career with the Legal & Contractual Affairs Department in 2011 where he joined a wide range of BIMCO's standard contracts and clauses projects, including project development, revision and promotion. He was further promoted as China Liaison Officer as well as the General Manager of BIMCO Shanghai Centre. Now as the Head of Asia Pacific, he is committed to keeping a constructive relationship with regional regulators and industry stakeholders and, most importantly, to provide portfolio services

to BIMCO members and potential members in Asia.

Wei's previous positions include eight years as a maritime lawyer and Senior Fellow at Maritime University. He has a master's degree in maritime law and a PhD in international law.

庄炜系波罗的海国际航运公会(BIMCO) 亚洲区总经理。他在2011年加入BIMCO的法律与合同事务部工作,期间参与了大量BIMCO标准合同和条款的项目,包括项目开发、修订以及推广。后来庄先生被任命为大中华区总经理兼BIMCO上海中心主任,目前其担任BIMCO亚洲区总经理,致力于加强BIMCO与亚洲的沟通和合作,积极推动国际航运界和航运政策制定者和产业利益者之间富有建设性的沟通与合作,重点是维系亚洲区BIMCO会员的利益并向他们提供高效的服务。

庄炜曾担任8年的海事律师和高校教师,拥有海商法硕士及国际法学博士学位。

For more information, please contact:

Address: Bagsvaerdvej 161, DK-2880 Bagsvaerd, Denmark

Tel: +45 4436 6832
Email: training@bimco.org
Web: www.bimco.org/training

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