



*The practical voice of shipping*

# MARINE INSURANCE MASTERCLASS

 **TRAINING**

**Athens**  
18–19 November 2025

**DAY 1**

08:30–09:00

*Arrival and coffee/tea*

09:00–09:30

**Introduction to the documentary work of BIMCO:**

- Who drafts BIMCO standard contracts and clauses and how?
- The importance of industry consultations and explanatory notes
- What are we working on at the moment?

09:30–10:45

**The insurance markets, products and legal rules:**

- Subscription market at Lloyd’s
- Companies Market
- Reinsurance and other insurance markets
- The legal framework: an overview of the Marine Insurance Act 1906 and the changes implemented by the Insurance Act 2015.

10:45–11:00

*Break*

11:00–12:15

**Formation of marine insurance contracts:**

- The (new) role and responsibilities of brokers
- The Law of Agency

- Professional standards.

12:15–13:15

*Lunch*

13:15–14:30

**Insurable interest, principle of indemnity and coverage:**

- Total loss and partial loss of vessel and goods
- Particular charges
- Coverage
- Subrogation.

14:30–15:45

**Specialist types of cover 1:**

- P & I Cover
- Coverage
- Perils excluded from cover
- Duties of the assured

15:45–16:00

*Break*

16:00–17:00

**Case study 1**

**DAY 2**

09:00–10:00

**Specialist types of cover 2:**

- Hull & machinery
- War and strike risks.

10:00–10:15

*Break*

10.15– 11.15

**Specialist type of cover 3:**

- Kidnap and ransom insurance products (piracy)
- FD & D cover
- Loss of hire
- Charterer’s liability cover.

11:15–12:15

**Terms in marine insurance policies:**

- Conditions, warranties, suspensory provisions
- Exclusions and perils not covered.

12.15– 13:15

*Lunch*

13:15–14:15

**Case study 2**

14:15–14:30

*Break*

14:30–15:45

**Practical aspects of claiming**

15:45–16:15

**Q&A**



## SPEAKERS



### Baris Soyer

Professor Soyer is the Director of the Institute of International Shipping and Trade Law at Swansea University ([www.swansea.ac.uk/law/istl](http://www.swansea.ac.uk/law/istl)). He is a member of the British Maritime Law Association and British Insurance Law Association. He is the author of Warranties in Marine Insurance published by Cavendish Publishing (2001), Marine Insurance Fraud published by Informa Publishing and of an extensive list of journal articles published in elite journals such as Lloyd's Maritime and Commercial Law Quarterly, Journal of Business Law, Cambridge Law Journal, Edinburgh Law Review, Law Quarterly Review, Torts Law Journal and Journal of Contract Law. He sits on the editorial boards of the Journal of International Maritime Law, Shipping and Trade Law and editorial committee of the Lloyd's Maritime and Commercial Law Quarterly (International Maritime and Commercial Law Yearbook). He currently teaches Admiralty Law, Charter parties: Law and Practice and Marine Insurance on the LLM Programme, and is the Director of Shipping and Trade LLM programmes at Swansea.



### Anestis Dimitriadis

Anestis Dimitriadis is Senior Claims Executive and Lawyer at Skuld Piraeus, qualified both as a Solicitor in England & Wales and as an Attorney at Law in Greece. He has extensive experience in shipping litigation and claims handling, having previously worked as Legal Counsel for a major Greek shipping company, and as a Claims Executive with Standard P&I Club in London and Piraeus. He also practiced law privately before moving into the maritime sector. Anestis holds two postgraduate degrees with distinction in Maritime Law and International Law from City, University of London, and the University of Sheffield (Sheffield Centre for International and European Law – SCIEL). He has also obtained certifications in International Maritime Law from Tulane Law School, with a specialisation in pollution claims. In addition to his professional practice, Anestis has authored and co-authored articles and publications in the shipping press.



### Charlotte Valentin

Charlotte Valentin is Vice President, Head of Claims and FDD, Skuld Piraeus. She leads the claims team at Skuld's Piraeus office, which handles all claims for Skuld's Greek members. She has extensive experience in handling all types of P&I and FD&D claims including large casualties. Prior to moving to Greece, she worked for Skuld's office in New York handling claims all over North America. While in New York she served on the Carriage of Goods Committee of the US Maritime Law Association. She previously worked at a shipping company in Houston, Texas. She has a B.A. from the University of Texas at Austin and a J.D. from SMU Dedman School of Law in Dallas, Texas. She is a US qualified lawyer (California and Texas) and an accredited CEDR mediator.



## VENUE

### Where will the course be held?

The course venue will be confirmed approximately 8 weeks before the start of the course so we can find a suitable venue for the number of participants.

## ORGANISERS



### Peter Grube

Peter Grube is Head of Training in BIMCO, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice department in 1990 and was later appointed Marketing & Sales Director for membership and products, responsible for promoting and driving forward BIMCO's global position as a leading membership and shipping interest organisation. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a Sale & Purchase broker in Greece. He is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).



### Elena Tassioula

Elena is General Manager of BIMCO for Greece and Cyprus based in Athens. She is also responsible for the execution of BIMCO training and seminars in Greece and Cyprus. Prior to joining BIMCO she worked for a shipowner in Singapore and Athens and before that in the energy sector. She has wide international commercial and managerial experience, a degree in International Marketing and Strategy and speaks 6 languages. Elena is a member of WISTA.

## For more information, please contact:

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## Come talk to BIMCO:

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The BIMCO logo graphic, featuring a stylized horizontal line with a small square in the center, positioned above the word 'BIMCO' in a large, bold, blue sans-serif font.

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