

BIMCO

The practical voice of shipping

SUMMER SHIPPING SCHOOL

The BIMCO Summer Shipping School is an accelerated and intensive programme covering the shipping industry, including the economics of the shipping market, chartering, commercial operations, security and legal topics. Participants, usually at the beginning of their shipping career, are given a strong and broad foundation, as well as valuable networking opportunities with maritime experts from the industry's biggest companies.

 **BIMCO TRAINING**

Copenhagen, Denmark
16–20 June 2025

DAY 1 16 June 2025

The big picture

09:00–09:15

Welcome & introduction

09:15–10:00

Setting the scene – the big picture:

With 90% of global trade carried by sea, shipping is the backbone of the global economy. As a highly regulated industry, the maritime sector relies on a global level playing field to function effectively.

To set the stage for the week's programme, Andreas Nordseth, former Director General of the Danish Maritime Authority, will explore the complexity of the maritime sector and discuss the key opportunities and challenges ahead. Drawing on over 30 years of maritime experience, he will offer insights into the evolving regulatory landscape, sustainability imperatives and the forces shaping the industry's future.

10:00–11:00

Maritime market analysis:

The aim of the session is to provide an understanding of the key drivers of shipping demand.

11:00–11:15

Break

11:15–12:15

It's all in the contract:

- Why BIMCO standard contracts play a vital role in sustaining shipping
- Who writes them and how do they become "standards"

- Current major contract projects, including on decarbonisation
- Filling in the gaps – why individual clauses are such an important part of BIMCO's work
- Key standard clauses in context
- The challenge of outdated documents and the importance of authenticated contracts.

12:15–13:00

An overview of international trade:

- Shipping and contracts
- How do the safe contracts, letters of credit, charters, bills of lading and the insurance policy all fit together?

13:00–14:00

Lunch

14:00–15:30

Dispute resolution:

- What you need to know about arbitration and litigation.

15:30–15:45

Break

15:45–17:15

Maritime & cyber security

This session explores key challenges in maritime and cyber security, including piracy, mass migration, and cyber threats.

18:30

BBQ at KolleKolle



DAY 2 17 June 2025

Chartering

09:00–10:15

Introduction to time chartering:

- Duration
- Payment of hire
- Offhire and performance claims
- The duty to trade between safe ports and comply with legitimate employment orders
- Redelivery and geographical ranges.

10:15–10:30

Break

10:30–11:45

Introduction to voyage chartering:

- Description of the vessel and seaworthiness
- Freight; definition and calculation, deadfreight; payment and deductions from freight
- Problems in the performance of voyage charterers; cancellation, breach of contract by owners or charterers, LOI's, cargo damage, casualties and general average.

11:45–13:00

Case study 1

13:00–14:00

Lunch

Bills of lading

14:00–15:15

Introduction to bills of lading:

- A consideration of the three functions of the bill of lading and an explanation of why the bill of lading is such a fundamentally important document.

15:15–15:30

Break

Laytime and demurrage

15:30–16:30

Introduction to laytime and demurrage:

- How is laytime calculated?
- When does laytime start to run?
- What suspends the running of laytime?
- Is demurrage the only remedy for delay?

16:30–18:00

Case study 2 – Worked Example

18:30

Dinner at KolleKolle



DAY 3 18 June 2025

Navigare necesse est!

09:00

Bus leaves for Force Technology

09:30–11:30

**Ship design and development:
Force Technology – DMI (Division for Maritime Industries):**

Conducted tour including towing tank, wind tunnels and bridge simulator facilities.

11:30

*Bus leaves for BIMCO House;
Group photo at BIMCO House upon arrival.*

11:45–12:40

Light lunch at BIMCO House

12:40

Bus leaves for Mærsk Mc-Kinney Møller Center for Zero Carbon Shipping

13:20–14:45

**Decarbonization of the global maritime industry:
Mærsk Mc-Kinney Møller Center for Zero Carbon Shipping**

Visit to the not-for-profit, independent research and development center looking to accelerate the transition towards a net-zero future for the maritime industry.

15:00–16:00

Port and canal tour – Port of Copenhagen

16:15–17:00

**Private and exclusive tour of the Maersk
Museum in Copenhagen:**

The museum, which is not open to the public, is located next to the Maersk Headquarters. The visit to the museum is a visual tour of the origins and development of one of the world's largest international shipping conglomerates.

17:00

Copenhagen on your own



DAY 4 19 June 2025

When things go wrong...

09:00–10:30

Maritime decarbonisation:

- Decarbonisation and contracts in the world of international maritime trade
- Do you know your EEXIs from your EEOIs from your EEDIs and your CIs? Do you follow your MEPCs? Deciphering the alphabet soup.

10:30–11:30

P&I Insurance:

- Features of P&I Insurance
- Services of P&I Clubs
- International Group.

11:30–11:45

Break

11:45–13:00

Cargo claims and cargo damage

13:00–14:00

Lunch

14:00–15:00

Letters of indemnity:

- When to be used
- Position of the P&I Club
- Guidelines in relation to LOI's.

15:00–15:15

Break

15:15–17:15

Case study 3:

- Group discussions
- Walk and talk – if the weather permits, groups can continue the discussion while getting some fresh air
- Presentation of findings and general discussion.

18:30

Boat leaves for Restaurant Jægerhuset

19:00–21:30

Dinner at Jægerhuset



DAY 5 20 June 2025

Commercial aspects of shipping

09:00–10:00

Strategic networking:

- Psychological aspects of networking
- Networking and communication
- Culture & typology
- Creating a strong foundation.

10:00–10:15

Break

10:15–11:00

Strategic networking *(continued)*

- Conscious Networking – Changing your habits
- Decision making
- Map your network
- Conclusion.

11:00–12:00

MB Shipbrokers

This session offers an introduction to shipbroking, a vital part of the global shipping industry. Kasper Holm-Hemmingsen from MB Shipbrokers will explore the role of intermediaries in connecting shipowners with charterers or buyers with sellers. He will also discuss the evolution of brokering into financial services and business intelligence, providing insights into the daily operations of a major shipbroking house.

12:00–13:00

Lunch

Game of Fixtures

13:00–14:00

Introduction to the game, rules and guidelines, how to win

14:00–16:00

Game of Fixtures:

All participants will be divided into teams, representing either time charterers or owners. In an exercise based entirely on scenarios created by BIMCO for the Summer Shipping School, the participants will be employed in companies with interesting and exotic names such as “Almost Chartering” and “Desperate Shipping” (just to mention a few). The competition is fierce when you constantly have to find and match ships and positions. The winner(s) are the teams who fix their ships at the lowest rate and highest rate respectively, of course depending on who you represent!

16:00

Closing remarks



SPEAKERS



Baris Soyer

Professor Soyer is the Director of the Institute of International Shipping and Trade Law at Swansea University (www.swansea.ac.uk/law/istl). He is a member of the British Maritime Law Association and British Insurance Law Association. He is the author of Warranties in Marine Insurance published by Cavendish Publishing (2001), Marine Insurance Fraud published by Informa Publishing and of an extensive list of journal articles published in elite journals such as Lloyd's Maritime and Commercial Law Quarterly, Journal of Business Law, Cambridge Law Journal, Edinburgh Law Review, Law Quarterly Review, Torts Law Journal and Journal of Contract Law. He sits on the editorial boards of the Journal of International Maritime Law, Shipping and Trade Law and editorial committee of the Lloyd's Maritime and Commercial Law Quarterly (International Maritime and Commercial Law Yearbook). He currently teaches Admiralty Law, Charter parties: Law and Practice and Marine Insurance on the LLM Programme, and is the Director of Shipping and Trade LLM programmes at Swansea.



Andreas Nordseth

Andreas Nordseth is an experienced maritime leader and policy expert with a strong background in international shipping governance. Until the end of 2024, he served as Director General of the Danish Maritime Authority, leading Denmark's efforts in blue growth, global maritime regulation, green shipping, and digital transformation. With extensive experience in international maritime policy, he has played a key role in shaping regulatory frameworks at the IMO and the EU.

Currently, he works as an independent advisor, board member, and consultant, focusing on maritime governance, sustainability, and industry innovation. His expertise spans strategic policy development, capacity-building in developing countries and the intersection of regulation and emerging technologies.



Jonas Axelsen Mundt

Jonas is Assistant Vice President, Claims, Lawyer in Skuld Copenhagen. He has been with Skuld since 2010. He holds a Master of Laws from the University of Copenhagen (2008) and was admitted to the Danish Bar in 2011. Before joining Skuld he held a position in Gorrissen Federspiel Law Firm in Copenhagen from 2008–2010.



Phillipa Reid

Phillipa is Assistant Vice President, Head of FDD Skuld Copenhagen. She has been with Skuld since 2022. She holds an LLM in Maritime Law from University of Cape Town (2012) and an M.Sc from the World Maritime University in Sweden (2015). Phillipa is dual qualified and admitted to practice in both South Africa and England & Wales. Before joining Skuld she held a position in Britannia P&I Club in Copenhagen from 2020–2022. Before that she spent four years in Hamburg working as a solicitor for Fleet Hamburg and thereafter Clyde & Co.



Thomas Hechmann

Thomas Hechmann comes from a long career in commercial shipping from companies such as AP Møller and DS Norden, as well as having worked as an independent consultant for the industry. Today Thomas works for COACH Solutions, a part of the Kongsberg group, and provides SaaS solutions to the shipping industry in order to optimize vessel performance and reduce CO2 emissions.



Lars Robert Pedersen

Lars Robert Pedersen is Deputy Secretary General & Director of Regulatory at BIMCO and heads BIMCO's regulatory work and is an expert on maritime technology and maritime regulation – particularly in relation to the environment, fuel and safety. He frequently participates on behalf of BIMCO at the meetings of the International Maritime Organization (IMO) in London. He can also represent BIMCO's position on environmental policy issues. Lars Robert Pedersen started his maritime career as an engineer in container giant Maersk and finally as chief engineer before he was made director of Maersk's regulatory affairs. He has been with BIMCO since 2010.



Jakob P. Larsen

Jakob joined BIMCO on 1 June 2018 to become Chief Safety & Security Officer. Within Jakob's scope are all matters related to maritime security including piracy, drug smuggling, war, terrorism, stowaways, mixed mass migration and cyber security. In addition to maintaining a close dialogue with governments and international organizations, his role includes assisting members with all aspects of maritime security.

In 2010, holding the rank of Commander, Jakob left the Danish Navy to become Maritime Security Officer in BIMCO. In 2013, after three successful years in BIMCO, Jakob changed over to Nordic Tankers where he expanded his responsibilities over time to become Head of HSSEQ. In 2015 Jakob went to Maersk Line to become Global Security & Marine QA Manager. During his time in Nordic Tankers and Maersk Line, he managed a number of security challenges all over the world, including operating small tankers and container ships in and out of the Niger Delta, pirate attacks, kidnaps, assassinations, evacuations, drug smuggling and stowaways.



Niels Rasmussen

Niels Rasmussen joined BIMCO in 2022 and is the Head of Shipping Analysis & Chief Shipping Analyst. At 19, he joined Maersk as a trainee and spent 24 years with the container giant before moving to the shipbroking industry. There, he headed up the market research team at a major shipbroking company. Niels focuses on explaining and predicting supply and demand developments in the major shipping markets.



Carl Wilhelm Lindahl

Carl has a background from the commercial side of shipping with several years of experience from the tanker and gas tanker sector and currently works as a Maritime Contracts Manager in the Contracts & Clauses team at BIMCO. He holds a Bachelor of Science in Shipping & Logistics from Chalmers University of Technology (Gothenburg, Sweden) and LL.M in Maritime Law from the University of Oslo (Norway).



Natalie Wong

Natalie is an Australian-qualified solicitor and currently works as a Maritime Contracts Manager in the Contracts & Clauses team at BIMCO. She holds a Bachelor of Applied Finance/Bachelor of Laws (Hons) from Macquarie University (Sydney, Australia) and LL.M from the University of Copenhagen (Denmark).

In Australia, she worked as a lawyer specialising in contracts, corporate and commercial law and civil litigation for 5 years. After completing the LL.M, she was employed as a solicitor/lawyer in the Shipping/Offshore/

Transportation department at the Danish law firm Gorrissen Federspiel for 3 years. Before joining BIMCO, she worked as in-house Senior Legal Counsel at NTG Nordic Transport Group A/S specialising in contracts and dispute resolution within the transport, shipping and logistics industry.



Zehra Göknaz Engin

Zehra Göknaz Engin is a Maritime Contract Manager in BIMCO's Contracts & Clauses Department. She is involved in the development of BIMCO's wide range of standard contracts and clauses with industry experts. Zehra is a Turkish-qualified lawyer and graduated from the University of Ankara, Turkey in 2014. Prior to joining BIMCO in 2022, she worked in the in-house legal department of a global container shipping company. Her duties included litigation support, drafting and reviewing corporate, commercial, and shipping contracts, as well as providing legal assistance to the sanctions and claims departments.

VENUE

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ORGANISERS



Christian Hoppe

Christian is BIMCO's General Counsel. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005.

Christian has been with BIMCO since 2009, providing legal and policy advice inhouse and to members, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.



Ayako Odashima

Ayako is a Training Manager at BIMCO, and is responsible for marketing and implementation of BIMCO's training courses worldwide. Prior to joining BIMCO in 2015, Ayako has worked for various international organizations, including UNICEF, FAO, WFP and UNOPS, and has been responsible for large-scale emergency logistics and coordinated training programs on humanitarian logistics and supply chain management in Asia, Africa, Europe and in the Middle East. Ayako holds a MSc in International Relations from London School of Economics and BA from Boston University.



Mette Juul Madsen

Mette is a Training Manager at BIMCO, delivering both online and face-to-face training courses that cover key commercial shipping topics to a global audience. Mette's responsibilities include course planning and implementation, and she is assisting with the development of new training activities.

Mette was part of BIMCO's Training department from 2012 to 2017, and joined again in 2023. Mette holds a MSc in Business, Language and Culture from Copenhagen Business School.



Madie Sanchez-Nielsen

Madie has more than 15 years of experience, mainly in the shipping agency side. She joined BIMCO in 2022 as Assistant Manager-Americas, being in charge of helping and supporting our members in the Americas and SmartCon users around the world. In July 2025 she moved to Denmark and her current role involves continued support for Training and Membership operations. As part of the initiatives focused on the Spanish-speaking region, Madie has actively participated in the organisation and promotion of content in Spanish, like free webinars available on our website www.BIMCO.org which have been very well received.

For more information, please contact:

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Come talk to BIMCO:

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The BIMCO logo, featuring the word 'BIMCO' in a large, bold, blue sans-serif font. Above the letters 'i' and 'm' is a horizontal blue line with a small square in the center, resembling a stylized ship's mast or a bridge structure.