

 **BIMCO TRAINING**

BIMCO



MASTERCLASS
SUPPLYTIME

Ho Chi Minh City
9-10 March 2026



DAY 1

09:00-09:30	Introduction to the documentary work of BIMCO: <ul style="list-style-type: none">■ Who drafts BIMCO standard contracts and clauses and how?■ The importance of industry consultations and explanatory notes■ What are we working on at the moment?
09:30-10:30	Clauses 2 to 5: <ul style="list-style-type: none">■ Introduction to SUPPLYTIME■ The charter period■ Delivery.
10:30-10:45	<i>Break</i>
10:45-12:45	Clauses 2 to 8: <ul style="list-style-type: none">■ Redelivery■ Structural alterations■ Employment■ Permitted operations.
12:45-13:45	<i>Lunch</i>
13:45-14:30	Clauses 9 to 10: <ul style="list-style-type: none">■ Permits and licenses■ Maintenance in service■ Fuel.

14:30-15:30	Clauses 12 and 13: <ul style="list-style-type: none">■ Invoicing■ Disputing invoices■ Remedies for non-payment■ Off-hire.
15:30-15:45	<i>Break</i>
15:45-17:00	Case study 1



DAY 2

09:00-10:30	Clause 14: <ul style="list-style-type: none">■ Insurance■ Knock for knock■ Gross negligence explained■ Loss of profits exclusion■ Tonnage limitation.
10:30-10:45	<i>Break</i>
10:45-12:00	Clauses 22 to 32: <ul style="list-style-type: none">■ War and terrorism■ War cancellation■ Ice■ Infectious diseases■ Health and safety■ Sanctions■ Taxes.
12:00-13:00	Clauses 34 to 41: <ul style="list-style-type: none">■ Termination■ Dispute resolution■ Notices■ Entire agreement.
13:00-14:00	<i>Lunch</i>

14:00-14:45	Specialist operations annexes
14:00-14:45	<i>Break</i>
15:00-17:00	Case study 2

**Ian Perrott**

Ian Perrott began his shipping career in 1976 as a boarding clerk in Falmouth. Between 1979 and 1982 he served as an Officer in the Royal Navy. In 1982 he joined Stewart Offshore in Greenwich as an offshore broker before transferring to their Aberdeen office in 1983. In 1987 he joined Maersk Co. Ltd in Aberdeen as the Assistant Chartering Manager for their Platform Supply Vessels (PSV), Anchor Handling Tug Supply vessels (AHTS) and a Diving Support Vessel (DSV). In 1990 he moved to Sealion Shipping Ltd to become the Chartering Manager for their fleet of various offshore and subsea vessels. In 2004 he was appointed to the Sealion main board as Commercial Director and in 2009 relocated to Hamburg after accepting an invitation to become the Managing Director for ER Offshore. In 2015 he returned to the UK where he is now an Independent Consultant to the Offshore Support Vessel (OSV) industry. Returning to the UK in 2015, he is now an Independent OSV Consultant working with a wide variety of companies and organisations involved in the Marine and Offshore support vessel industry.

**Tony Concagh**

Tony is a partner at Adams&Moore Solicitors LLP, London. For more than 20 years, Tony has been a premier legal advisor to the offshore energy industry and has represented many of its best-known companies. He has been described by his clients in legal directories as “tough and commercial”, “thorough and capable” and “a true offshore specialist”.

He regularly advises on problems and disputes relating to specialist vessels including OSVs, SSVs, DSVs CTVs, HLVs, and drilling units. As a result, he has unmatched experience with the BIMCO suite of offshore forms. He represented the successful owners in the first reported case on SUPPLYTIME 2017, Atlantic Marine and Aviation LLP vs Boskalis Offshore. This established the basis on which an owner has the immediate right to payment of an undisputed invoice without set off. The decision has implications for payment terms in all forms of contracts on English law.

In recent years he has been instrumental in the development of handling disputes in the offshore renewables industry. He and his team advised on schedule delays and cost increases on a £2.3 billion wind farm project. In 2017 he launched a successful judicial review in the English High Court on behalf of an EPIC contractor against the UK government’s work permitting policy for non-EEA specialist crew constructing wind farms in UK waters. Since then he has been closely involved in advising his clients on the work permit requirements for UK territorial waters.

He has been invited to speak by BIMCO at workshops and presentations worldwide since 2008.



Wei Zhuang

Wei Zhuang is the Head of Asia Pacific at BIMCO. Wei started his BIMCO career with the Legal & Contractual Affairs Department in 2011 where he joined a wide range of BIMCO's standard contracts and clauses projects, including project development, revision and promotion. He was further promoted as China Liaison Officer as well as the General Manager of BIMCO Shanghai Centre. Now as the Head of Asia Pacific, he is committed to keeping a constructive relationship with regional regulators and industry stakeholders and, most importantly, to provide portfolio services to BIMCO members and potential members in Asia.

Wei's previous positions include eight years as a maritime lawyer and Senior Fellow at Maritime University. He has a master's degree in maritime law and a PhD in international law.

庄炜系波罗的海国际航运公会(BIMCO) 亚洲区总经理。他在2011年加入BIMCO的法律与合同事务部工作，期间参与了大量BIMCO标准合同和条款的项目，包括项目开发、修订以及推广。后来庄先生被任命为大中华区总经理兼BIMCO上海中心主任，目前其担任BIMCO亚洲区总经理，致力于加强BIMCO与亚洲的沟通和合作，积极推动国际航运界和航运政策制定者和产业利益者之间富有建设性的沟通与合作，重点是维系亚洲区BIMCO会员的利益并向他们提供高效的服务。

庄炜曾担任8年的海事律师和高校教师，拥有海商法硕士及国际法学博士学位。

Where will the course be held?

The course venue will be confirmed approximately 8 weeks before the start of the course so we can find a suitable venue for the number of participants.



Christian Hoppe

Christian is BIMCO's Head of Training. He is a lawyer and graduated from the University of Copenhagen with a Master's degree in 2001 and an LL.M. with Distinction from the University of Southampton in 2004. He worked at the Danish Maritime Authority from 2001 until joining the European Commission's Directorate-General for Maritime Transport and Energy in 2005. Christian has been with BIMCO since 2009, being the General Counsel from 2016 to 2025, representing the association at various international meetings and managing a number of contracts and clauses related projects. Christian was seconded to Danish law firm Gorrissen Federspiel from 2017 to 2018 and was admitted to the Danish Bar in February 2019 (practice certificate deposited). From 2022 to 2023, he worked out of BIMCO's Singapore office whilst being part-time seconded to BW Group.

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For more information, please contact:

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