



OFFSHORE, PROJECT & HEAVYLIFT CHARTERING

Supported by:



Hong Kong
19-20 September 2019

 **BIMCO TRAINING**

Day 1

09:00-09:15 Introduction to BIMCO

09:15-10:00 Overview of the most commonly used contracts in the offshore and heavy lift sector:

- SUPPLYTIME 2005/2017
- WINDTIME
- HEAVYCON 2007 / HEAVYLIFTVOY
- TOWCON 2008 / TOWHIRE 2008
- PROJECTCON
- BARGEHIRE 2008.

10:00-10:15 Coffee

10:15-11:15 Principles of English contract law and their relevance to the contracts:

- dispute resolution clauses
- principles of interpretation
- breach of contract
- repudiation
- damages
- force majeure and frustration
- express termination rights.

11:15-12:15 Introduction to SUPPLYTIME 2005/2017 – part 1:

- delivery, late delivery, cancellation and extensions
- vessel description
- owners group and charterers group
- knock for knock
- surveys, audits and inspections
- fuel
- hire and payments
- off hire, maintenance days and dry-docking
- wreck removal
- liens
- health safety and environment
- lay-up
- early termination.

12:15-13:00 Lunch

13:00-13:30 Introduction to SUPPLYTIME 2005/2017 – part 2

13:30-14:30 Knock-for-knock and general issues of insurance:

- understanding the knock-for-knock principle
- the “A Turtle”
- the reasoning behind knock-for-knock
- service contracts
- how knock-for-knock actually operates
- liabilities borne by the charterer under the BIMCO form
- the role of insurance
- gross negligence and willful misconduct
- reasons to agree or not to agree knock-for-knock
- consequential loss exclusions
- vessel tonnage limitation.

14:30-14:45 Coffee

14:45-16:00 Case study 1: SUPPLYTIME

16:00-17:00 Dealing with disputes:

- correspondence and reservations
- disclosure of internal correspondence in English court and arbitration hearings
- dispute resolution venues
- practical hints and tips.

Day 2

- 09:00-10:30** Heavylift project cargo charters
- 10:30-10:45** Coffee
- 10:45-12:15** Case Study 2: HEAVYLIFTVOY
- 12:15-13:00** Lunch
- 13:00-14:15** Drafting rider clauses, specialist clauses and annexes – a practical guide
- 14:15-15:00** Towage contracts – a practical guide
- 15:00-15:15** Coffee
- 15:15-16:00** Real life disputes and their resolutions
The speakers will outline (with slides) 2-3 real life disputes and invite the participants to discuss them before explaining their resolution.
- 16:00-17:00** Case study 3: HEAVYCON

Venue

Admiralty Conference Centre (ACC)

1804A, 18th Floor, Tower 1, Admiralty Centre
18 Harcourt Road, Admiralty, Hong Kong
MTR Admiralty Station - Exit A

金鐘會議中心 金鐘夏慤道18號海富中心1座18樓1804A室 (金鐘港鐵站 A 出口)

<http://www.acc-hk.com>

Organiser



Wayne Zhuang

Wei Zhuang is the Regional Manager of Asia, BIMCO. Wei started his BIMCO career with the legal & contractual affairs department in 2011 where he joined a wide range of BIMCO's standard contracts and clauses projects, including project development, revision and promotion. He was further promoted as China Liaison Officer as well as the General Manager of BIMCO Shanghai Centre. Now as the Regional Manager of Asia, he is committed to keeping a constructive relationship with regional regulators and industry stakeholders and, most importantly, to provide portfolio services to BIMCO members and potential members in Asia.

Wei's previous positions include eight years as a maritime lawyer and Senior Fellow at Maritime University. He has a master's degree in maritime law and a PhD in international law.

Speakers



Ian Perrott

Ian Perrott began his shipping career in 1976 as a boarding clerk in Falmouth. In 1982 he joined Stewart Offshore in Greenwich as an offshore broker. In 1987 he joined Maersk Co. Ltd in Aberdeen as the Assistant Chartering Manager for their PSV's, AHTS vessels and a DSV. In 1990 he moved to Sealion Shipping Ltd to become the Chartering Manager for their fleet of various offshore and subsea vessels. In 2004 he was appointed to the Sealion main board as Commercial Director and in 2009 relocated to Hamburg after accepting an invitation to become the Managing Director for ER Offshore.



Tom Adams

Tom is a shipping and energy specialist with particular expertise in dispute resolution and negotiating contracts relating to offshore construction, shipbuilding, drilling and floating production.

He litigates disputes for offshore contractors, drilling contractors and shipyards as well as negotiates shipbuilding contracts, offshore drilling contracts and long term charter contracts of specialist vessels and FPSOs. Tom has particular expertise in advising contractors in relation to payment security mechanisms during operations in difficult jurisdictions and disputes with sub-contractors and suppliers.

Tom has presented for IBC in relation to FPSO contracts covering design risk, variations, topside integration and commissioning issues. He has also presented for BIMCO and Lloyds Maritime Academy on the SUPPLYTIME forms.



Paul Dean

Paul Dean is a partner with Holman Fenwick Willan. He specialises in shipping, focusing mainly on dispute resolution arising from charter parties, bills of lading, shipbuilding, rig disputes, collisions, fire and explosion, salvage, general average, groundings, total loss, towage, offshore, seismic and limitation.

Paul is also head of the personal injury practice. He is a member of the India Maritime Association in the UK and a member of the Marine Personnel Committee of the British Chamber of Commerce. He is regularly quoted in the press, speaks at and chairs conferences and is on the BIMCO panel for our "Using Supplytime" Course. Experience gained working for an International Group P&I club enables him to combine practical understanding with the legal role and he is identified in the Legal Directories as one of the leading individuals in his fields.



Christopher Chan

Christopher specialises in all aspects of marine litigation and arbitration, commercial litigation and international trade disputes. He is renowned throughout South East Asia for his admiralty capability and his practice covers all aspects of shipping disputes to include collisions, salvage, charterparty disputes, bills of lading, cargo claims, tug and tow disputes, stevedore damage claims, personal injuries/fatal accident claims, insurance coverage issues and P&I insurance matters generally.

Christopher is recommended as a key member of the Shipping team in the Asia-Pacific 2019 editions of Chambers and Legal 500. In particular, Chambers 2018 mentioned that clients appreciate his "prompt attendance to matters and situations," noting that "his efficiency in providing advice or strategies is effective in shedding light on the next step."

Christopher is qualified in England and Wales and Hong Kong.

For more information, please contact:



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