

The **Bills of Lading Masterclass Online** is series of 10 online sessions delivered over 5 days. Each day will run for 120 minutes with a short break in between. The masterclass is highlighting keys of bills of lading.

**Starting time:**  
**20 November 2023**  
9:30 UTC  
**21-24 November 2023**  
9:00 UTC

[See the time in your local time zone](#)

Date	Session	Topic	Speaker
<b>Monday</b> <i>20 November 2023</i> <i>Starts at 9:30 UTC</i>	<i>Session 1</i>	Overview of bills of lading	Stephen Mackin
	<i>Session 2</i>	The bill of lading as a receipt	
<b>Tuesday</b> <i>21 November 2023</i> <i>9:00 UTC</i>	<i>Session 3</i>	The importance of international regulation	Stephen Mackin
	<i>Session 4</i>	The protection of third parties	
<b>Wednesday</b> <i>22 November 2023</i> <i>9:00 UTC</i>	<i>Session 5</i>	Who is the legal carrier under the bill of lading	Sophie Pollard
	<i>Session 6</i>	The bill of lading as a contract of carriage	
<b>Thursday</b> <i>23 November 2023</i> <i>9:00 UTC</i>	<i>Session 7</i>	The problems caused by negotiating bills of lading	Sophie Pollard
	<i>Session 8</i>	Letters of Indemnity	
<b>Friday</b> <i>24 November 2023</i> <i>9:00 UTC</i>	<i>Session 9</i>	The bill of lading as a document of title	Stephen Mackin
	<i>Session 10</i>	Switch bills of lading	

### Expert speakers:



#### **Stephen Mackin**

Stephen is a partner at Clyde & Co. He specialises in shipping and energy related issues, particularly those arising from the carriage of oil, gas and LNG by sea involving charter parties and bills of lading. His areas of expertise are oil, gas and LNG tanker related issues including disputes arising from oil shortage, cargo contamination, unsafe port/berth disputes and market loss claims.

He works for a wide entirely international client base of shipowners, charterers, insurers and cargo owners. Stephen has a first class B.Sc (Hons) Degree in Maritime Studies and before qualifying as a solicitor, he was a navigating officer with Shell Tankers (UK) Limited. Stephen has practical experience of the operation of VLCC's, Product Tankers, LNG Tankers and Bulk carriers. Stephen is an experienced BIMCO trainer.



#### **Sophie Pollard**

Sophie is Legal Director at Clyde & Co. She advises on a wide range of contentious shipping matters, disputes arising out of charter parties, bills of lading, ship building contracts, and contracts of affreightment. She also has experience advising on general average and salvage following marine incidents.

Sophie acts for P&I Clubs, shipowners and charterers, as well as cargo owners.

She regularly advises clients in LMAA Arbitrations and High Court proceedings.

Her cases are often multi-jurisdictional aspects, which involve working closely with foreign lawyers in matters such as enforcement.

Sophie also has experience in advising clients in respect of non-contentious matters, such as ship sale and purchase, ship management and supply time contracts.

Prior to joining Clyde & Co, Sophie worked for another leading international law firm in their Shipping and International Trade team.

### Facilitators:



#### **Peter Grube**

Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece. Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University

(RUC).



**Ayako Odashima**

Ayako is Manager in BIMCO's Training department and is responsible for marketing and implementation of BIMCO's training courses worldwide.

Prior to joining BIMCO in 2015, Ayako has worked for various international organizations, including UNICEF, FAO, WFP and UNOPS, and has been responsible for large-scale emergency logistics and coordinated training programs on humanitarian logistics and supply chain management in Asia, Africa, Europe and in the Middle East.

Ayako holds a MSc in International Relations from London School of Economics and BA from Boston University.