

The **Ship Management Masterclass Online** is a series of 10 online sessions highlighting essential contractual ship management issues. Each session will run for 90 minutes.

**Starting time:**

25-29 Oct 8:00 GMT  
1-5 Nov 9:00 GMT

Session	Date	Topic
<b>Session 1</b> (90 min)	<i>Monday</i> <i>25 October 2021</i>	<b>SHIPMAN/CREWMAN within the contractual structure of international trade:</b> <ul style="list-style-type: none"> <li>- Charter parties and bills of lading</li> <li>- Sale contracts and letters of credit</li> <li>- Marine Insurance in relation to ship management</li> <li>- The role of a ship manager set against a shipowner's obligations within the wider structure of international trade</li> <li>- Status of the 2021 update of SHIPMAN/CREWMAN and the offspring contracts, including SUPERMAN, LAYUPMAN, AUTOSHIPMAN</li> <li>- ISM – managers as DOC holder</li> <li>- Increased regulatory framework – IMO 2020/2021</li> </ul>
<b>Session 2</b> (90 min)	<i>Tuesday</i> <i>26 October 2021</i>	<b>The role of English Law in ship management contracts?</b> <ul style="list-style-type: none"> <li>- Contract/no contract; When is the agreement binding?</li> <li>- Privity of contract and the effect on third parties not part of the contractual chain; The Contracts (Rights of Third Parties) Act 1999</li> <li>- Termination of the contracts in general and ship management contract in particular</li> <li>- Damages and tort.</li> <li>- Compensation for breaches under the contracts</li> </ul>
<b>Session 3</b> (90 min)	<i>Wednesday</i> <i>27 October 2021</i>	<b>Main aspects of dispute resolution under English Law:</b> <ul style="list-style-type: none"> <li>- Procedures and preparations for Arbitration</li> <li>- The English Court system; Procedures</li> <li>- Security, injunctions, and enforcement</li> <li>- Settlement, mediation, and litigation strategy; Managing costs</li> <li>- Good document management – the key to effectively defending and pursuing claims</li> <li>- The cost and complexity of litigation – what can be expected</li> </ul>
<b>Session 4</b> (90 min)	<i>Thursday</i> <i>28 October 2021</i>	<b>Ship management contracts in the aftermath of COVID 19:</b> <ul style="list-style-type: none"> <li>- The ship managers' obligations</li> <li>- The ship owners' (the carrier's) obligations</li> <li>- The crew managers' obligations</li> <li>- Force majeure and "hardship" clauses. Breach of contract and "frustration"</li> <li>- Additional deviation for crew changes because of COVID-19</li> </ul>
<b>Session 5</b> (90 min)	<i>Friday</i> <i>29 October</i>	<b>SHIPMAN/CREWMAN as an agency contract:</b> <ul style="list-style-type: none"> <li>- Definitions of "agency" as a concept under English Law</li> <li>- Commencement and appointment</li> <li>- Authority of the managers – "As Managers Only"</li> <li>- Disputes between shipowners and third-party contractors/suppliers</li> <li>- Standard of performance and the meaning of "Best Endeavours" in performing ship management contracts</li> </ul>

<b>Session 6</b> (90 min)	<i>Monday</i> <i>1 November 2021</i>	<b>Financial aspects of SHIPMAN/CREWMAN:</b> <ul style="list-style-type: none"> <li>- Provisions affecting budgeting and expenditure; Annex C</li> <li>- Examples of disputes related to management fees</li> <li>- Shipmanagers' Letter of Undertaking (LoU) – Overview</li> <li>- Phishing email scams</li> </ul>
<b>Session 7</b> (90 min)	<i>Tuesday</i> <i>2 November 2021</i>	<b>Contract management SHIPMAN/CREWMAN:</b> <ul style="list-style-type: none"> <li>- Insurance provisions and the importance of being listed as co-assured when acting as a ship manager</li> <li>- Shipmanagement contracts in the energy industry and knock-for-knock liability; Definitions of employees, property gross negligence</li> <li>- Obligations, liabilities, and exposure of the crew manager</li> <li>- Limitation of liability as the ship manager (Clause 17(b)(i)) of SHIPMAN</li> <li>- Liability for acts or omissions by crew; SHIPMAN Clause 17(b)(ii) Crew negligence</li> </ul>
<b>Session 8</b> (90 min)	<i>Wednesday</i> <i>3 November 2021</i>	<b>Termination of SHIPMAN/CREWMAN contracts:</b> <ul style="list-style-type: none"> <li>- Termination by agreement, and without fault</li> <li>- Notice periods and minimum contract period</li> <li>- Termination by cause (cl. 22a)</li> <li>- Notice to party in default requiring them to remedy the default within “a reasonable time period”</li> <li>- Real life example of dispute in relation to termination</li> </ul>
<b>Session 9</b> (90 min)	<i>Thursday</i> <i>4 November 2021</i>	<b>Ship repair contracts. REPAIRCON and SUPERMAN - Standard Agreement for the Supervision of Vessel Construction:</b> <ul style="list-style-type: none"> <li>- Basis of the Agreement</li> <li>- Scope of Services</li> <li>- Obligations</li> <li>- Fees, Expenses and Budgets</li> <li>- Duration of Agreement</li> </ul>
<b>Session 10</b> (90 min)	<i>Friday</i> <i>5 November 2021</i>	<b>Walk through of a ship management dispute with practical solutions suggested:</b> All participants will receive a case study, which they are encouraged to study in advance. In this final session, the trainers will discuss the problems arising from the scenario and will look for input from the course participants. Jointly the trainers and participants will look for solutions to the problems and disputes in the case study.

**Expert speakers:**



**Andreas Andreou**

A graduate of the Faculty of Economics and Accounting of the City University of London, Andreas holds a MSc degree in Shipping Trade and Finance, from the Cass Business School, London and is a Fellow of the Institute of Chartered Shipbrokers of the United Kingdom.

Working at Columbia Shipmanagement Ltd, Cyprus since 1990; he currently holds the position of Group Director Insurance and Claims as part of Columbia's Top Management and is responsible for insurance related matters for all the group companies as well as ship registration and ship sale and purchase projects. As of 2017 he deals with a number of corporate risks such as Data Protection, for which he holds the position of the Group Data Protection Officer (DPO) and Sanctions Compliance. Since 2008, he has also assumed responsibility for all seafarers' union and International Transport Workers' Federation (ITF) related matters. He also held the position of Deputy Marketing Director for the five year period of 2008-2013.

Outside of his responsibilities for Columbia, Andreas sits on a number of shipping related committees and boards. He is a participating Member on the Committee of the Norwegian Hull Club, a Director and Vice-Chairman on the board of Cyprus International Business Association and Chairman of the Insurance and Legal Committee of Intertanko.

Since 2014 he is being elected/appointed as Director on the Board of the International Maritime Employers' Council. He participates as a member of the Employers' negotiating team at the International Bargaining Forum (IBF) central negotiations and in various other regional union negotiations.



**Robert Hodge**

Robert Hodge, is a director and general manager of ITIC.

ITIC is the leading professional indemnity insurer of ship managers, insuring over 300 ship managers worldwide. As a mutual insurer, ITIC is run by its members. Ship managers on their board include Carl Schou of Wilhelmsen Ship Management and Bob Bishop of V Ships.

Robert has been with ITIC for other 10 years. Prior to joining ITIC, he was a claims handler at TT Club, another Thomas Miller company. He started his career as a deck officer with P&O before moving to the technical management department of a third party manager.

Robert is legally qualified and currently sits on the documentary drafting panel for the new BIMCO AUTOSHIPMAN.



**Eivind Killengreen**

Law degree (1999), University of Oslo, specialising in maritime law, private insurance law, marine insurance law. 20 years' experience as legal advisor, insurance broker and claims manager within deep sea shipping, ship management, ship agency, transport and logistics. Sat on the BIMCO LAYUPMAN subcommittee. Deputy Member of the Nordic Marine Insurance Plan's Standing Revision Committee.



**Geraldine Koon**

Geraldine is a solicitor qualified in England and Wales and recently joined ITIC as Senior Claims Executive. She previously worked in private practice at Ince (London and Paris) and MFB Solicitors for 8 years, handling a wide range of shipping and commercial disputes on behalf of owners, charterers, cargo claimants, P&I Clubs, H&M underwriters and other insurers, with a particular focus on casualty work. She regularly acted on behalf of clients in arbitration proceedings and the English Courts, and assisted with resolving disputes via settlement discussions and mediations.

**Manolis Nicolaou**

Manolis comes to shipping from a legal background having studied law in the UK and the University of Bristol. Following an initial period of working for law firms in Cyprus related to shipping and commercial/company law he then focused on marine insurance related matters. Having worked across various disciplines in the field including claims handling, brokering, and loss adjusting he joined Columbia Shipmanagement Ltd as a Claims Officer in the Insurance and Claims department. Other than claims handling his duties include sanctions reviews, data protection, as well as negotiating and drafting the wording of the shipmanagement agreements based on the BIMCO template and any related documentation such as managers' undertakings.

**Facilitator:**



**Peter Grube**

Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece. Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).