MASTERCLASS ONLINE TOWAGE & SALVAGE



Towage and Salvage Masterclass is a series of 10 online sessions highlighting the fundamental issues related to the wide range of ocean towage and salvage agreements provided by BIMCO. This course focus of practical solutions and ways for the parties to allocate risks and obligations. Each session will run for 60-90 minutes.

Starting time:

09:00 Montréal/New York (EDT)

14:00 London (GMT)

15.00 Copenhagen (CET) 16:00 Athens (EET)

17:00 Dubai (GST)

21:00 Hong Kong/Singapore (HKT/SGT)

Session	Date	Торіс	Speaker
Session 1 (60 minutes)	Monday 12 April 2021	Principles of contract law and their relevance to towage and salvage contracts	Tony Concagh
Session 2 (60 minutes)	Tuesday 13 April 2021	Knock-for-knock and general issues of insurance	Tom Adams
Session 3 (60 minutes)	Wednesday 14 April 2021	Introduction to TOWCON 2008/TOWHIRE 2008, and towage under SUPPLYTIME	Tony Concagh
Session 4 (60 minutes)	Thursday 15 April 2021	TOWCON / TOWHIRE in practice: role of the broker, place of departure and delivery, seaworthiness and tow-worthiness	Simon Tatham
Session 5 (90 minutes)	Friday 16 April 2021	Short introduction to the new towage agreements and key changes	Anna Wollin
		TOWCON / TOWHIRE in practice: early termination, deviation and slow steaming	Simon Tatham
Session 6 (60 minutes)	Monday 19 April 2021	TOWCON / TOWHIRE in practice: breakage of gear, salvage situations, "no claim for salvage" clauses and other common issues (including briefing on case study for session 10)	Simon Tatham
Session 7 (60 minutes)	Tuesday 20 April 2021	The 1989 Salvage Convention and common law salvage claims, salvage contacts, key features of LOF 2020, SCOPIC and how they work in practice	Simon Tatham
Session 8 (60 minutes)	Wednesday 21 April 2021	Ports of redelivery and of refuge, General Average, cargo and insurance issues; transition to wreck removal and the Nairobi Convention 2007	Simon Tatham
Session 9 (60 minutes)	Thursday 22 April 2021	WRECKHIRE, WRECKSTAGE and WRECKFIXED 2010	Simon Tatham
Session 10 (90 minutes)	Friday 23 April 2021	Case study and Q&A, bringing all sessions together	Tony Concagh & Simon Tatham





Expert speakers:



Simon Tatham

Simon is senior partner of Tatham & Co, a specialist shipping law firm based in the City of London. A particular focus of his practice relates to casualty work, otherwise known as Admiralty or "wet" law, typically handling incidents arising from salvage, collision, strandings, engine breakdowns and fires along with the related insurance and contractual issues that arise. He advises towage, salvage, wreck removal, heavy lift, barge and OSV operators, as well as their insurers and hirers, on contract selection, negotiation, and disputes. The firm also provides an in house — out house dedicated legal service for tug &

towage, barge and OSV contractors worldwide: TugAdvise.com. Simon speaks at many industry events and is a frequent commentor on the practical side of legal developments in trade periodicals including International Tug&OSV. Simon and his team of specialists, including a former Lloyd's Arbitrator QC, Master Mariner and former in-house counsel of a leading international tug and salvage company have recently advised on the salvage of a vessel with a value of \$1billion, and concluded High Court litigation concerning the capsize of a tug with all hands lost off Africa.



Tom Adams

Tom is a partner at Stephenson Harwood LLP, London. He is a shipping and energy specialist with expertise in dispute resolution and negotiating contracts relating to offshore construction, shipbuilding, and floating production. He advises offshore contractors, owners and charterers under their charters and services contracts for offshore oil & gas and wind projects. Tom has presented for IBC in relation to FPSO contracts covering design risk, variations, topside integration, and commissioning issues,

and edited the leading textbook Offshore Construction: Law & Practice (Published by Informa law for Routledge). He has presented for BIMCO and Lloyds Maritime Academy on the SUPPLYTIME forms since 2012.

Tony Concagh

Tony is a partner at Stephenson Harwood LLP. For more than 20 years, Tony Concagh has been a premier legal advisor to the offshore energy industry and has represented many of its best-known companies. At Stephenson Harwood LLP since 2002, he has been described by his clients in legal directories as "tough and commercial", "through and capable" and "a true offshore specialist". He has acted for his

clients around the world in many high-profile disputes (both in the English High Court and in commercial arbitrations) including a \$500 million drilling rig dispute, which was the largest ever LMAA arbitration by value. He regularly advises on problems and disputes relating to specialist vessels including OSVs, SSVs, DSVs and CSVs, HLVs, and drilling units. As a result, he has unmatched experience with



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the BIMCO suit of offshore forms. In 2019, he represented the successful owners in the first reported case on SUPPLYTIME 2017, *Atlantic Marine and Aviation LLP vs Boskalis Offshore*. This established the basis on which an owner has the immediate right to payment of an undisputed invoice without set off. The decision has implications for payment terms in all forms of contracts on English law. In recent years he has been instrumental in the development of handling disputes in the offshore renewables industry. Most recently he and his team advised on schedule delays and cost increases on a £2.3 billion wind farm project. In 2017 he launched a successful judicial review in the English High Court on behalf of an EPIC contractor against the UK government's work permitting policy for non-EEA specialist crew constructing wind farms in UK waters. He has been invited to speak by BIMCO at workshops and presentations worldwide since 2008.



Anna Wollin

Anna Wollin, Manager, Contracts and Clauses at BIMCO, is involved in the development of BIMCO's wide range of standard contracts and clauses. She is a lawyer by training and holds a Master of Commercial Laws from University of Lund, Sweden and a Master of Maritime Laws from Southampton University, England. Anna joined BIMCO in 2007. Her previous employment includes working as a junior judge at a district court in Sweden and as an associate lawyer at a Swedish law firm.

Facilitator:



Peter Grube

Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO's Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece. Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master's in Education and Learning from Roskilde University (RUC).

