**Day 1**

08:45-09:15  *Registration/coffee*

09:15-09:35  *Opening remarks and introduction to BIMCO*

09:35-09:45  *Introduction to participants and workshops*

**Contracts and general commercial aspects**

09:45-10:45  *Overview of the most commonly used contracts in the offshore and energy sector:*
- SUPPLYTIME 89/2005/2017
- WINDTIME
- HEAVICON 2007/HEAVYLIFTVOY
- TOWCON 2008/TOWHIRE 2008
- PROJECTCON
- BARGEHIRE 2008.

Even though the use of any of these contracts vary considerably, some of them also have a range of common features. What are the strengths and weaknesses of these contracts and how are they used in the industry?

10:45-11:00  *Coffee*

11:00-12:30  *Principles of contract law and their relevance to the contracts:*
- legal systems governing the contract
- How can national law interfere with international law?
- applicable international conventions
- liabilities and indemnities
- some general comments on adding, deleting and managing clauses in charter parties.

12:30-13:15  *Lunch*

13:15-14:30  *Knock-for-knock and general issues of insurance:*
- understanding the Knock-for-knock
- Principle and Mutual Hold Harmless Agreements (MHH).

14:30-15:15  *General introduction to TOWCON 2008/TOWHIRE 2008:*
- delivery, late delivery and extensions
- vessel description
- vessel maintenance
- non-payment of hire, suspension and withdrawal
- termination.

15:15-15:30  *Coffee*

15:30-17:00  *Case study featuring TOWCON*

**Day 2**

09:00-10:30  *BARGEHIRE 94/2008 and BARECON:*

BARGEHIRE is used across a wide variety of offshore projects for transporting highly specialized cargoes. Used both in the dry cargo and tanker industry, the form is flexible and can be used worldwide for a range of projects. The form is a special standard bareboat charter for use when chartering non-self-propelled barges for marine related construction operations for both offshore and civil work. The form is based on the terms and conditions of the BARECON 89 Standard Bareboat Charter, but suitably adapted to meet the special requirements of the highly specialized barge chartering business.

- layout of the form – the importance of part I and part II
- cancelling
- ballast engineer
- insurance, repairs and classification.

10:30-10:50  *Coffee*

10:50-12:00  *Overview of the most commonly used contracts in the salvage industry:*
- SALVCON 2005
- SALVHIRE 2005
- WRECKHIRE 2010
- WRECKSTAGE 2010
- WRECKFIXED 2010.

The BIMCO suite of salvage contracts offer offers three standard wreck removal forms which address various aspects of contract salvage. The difference is the renumeration either in the form of a daily hire, a fixed price or staged lump sum payments.

12:00-13:00  *Lunch*

13:00-15:00  *Case study bringing together a wide crossover of issues discussed*

15:00-15:30  *Coffee*

15:30-16:30  *Assessment for all participants:*

The assessment is an open book test aimed at demonstrating the understanding of the subject of the masterclass. The purpose is improving the learning experience. The assessment will test the participant’s ability to interpret, think critically and present an organized and well written answer. All papers will be marked, and each participant will receive a certificate based on the result.
Organiser

Peter Grube

Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO’s Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipowning office in Copenhagen, as well as a sale & purchase broker in Greece.

Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master’s in Education and Learning from Roskilde University (RUC).
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