Day 1

09:00-09:15 Introduction to BIMCO

09:15-10:00 Overview of the most commonly used contracts in the offshore and heavy lift sector:
- SUPPLYTIME 2005/2017
- WINDTIME
- HEAVYCON 2007 / HEAVYLIFTVOY
- TOWCON 2008 / TOWHIRE 2008
- PROJECTCON
- BARGEHIRE 2008.

10:00-10:15 Coffee

10:15-11:15 Principles of English contract law and their relevance to the contracts:
- dispute resolution clauses
- principles of interpretation
- breach of contract
- repudiation
- damages
- force majeure and frustration
- express termination rights.

11:15-12:15 Introduction to SUPPLYTIME 2005/2017 – part 1:
- delivery, late delivery, cancellation and extensions
- vessel description
- owners group and charterers group
- knock for knock
- surveys, audits and inspections
- fuel
- hire and payments
- off hire, maintenance days and dry-docking
- wreck removal
- liens
- health safety and environment
- lay-up
- early termination.

12:15-13:00 Lunch

13:00-13:30 Introduction to SUPPLYTIME 2005/2017 – part 2

13:30-14:30 Knock-for-knock and general issues of insurance:
- understanding the knock-for-knock principle
- the “A Turtle”
- the reasoning behind knock-for-knock
- service contracts
- how knock-for-knock actually operates
- liabilities borne by the charterer under the BIMCO form
- the role of insurance
- gross negligence and willful misconduct
- reasons to agree or not to agree knock-for-knock
- consequential loss exclusions
- vessel tonnage limitation.

14:30-14:45 Coffee

14:45-16:00 Case study 1: SUPPLYTIME

16:00-17:00 Dealing with disputes:
- correspondence and reservations
- disclosure of internal correspondence in English court and arbitration hearings
- dispute resolution venues
- practical hints and tips.
Day 2

09:00-10:30  Heavylift project cargo charters
10:30-10:45  Coffee
10:45-12:15  Case Study 2: HEAVYLIFTVOY
12:15-13:00  Lunch
13:00-14:15  Drafting rider clauses, specialist clauses and annexes – a practical guide
14:15-15:00  Towage contracts – a practical guide
15:00-15:15  Coffee
15:15-16:00  Real life disputes and their resolutions
The speakers will outline (with slides) 2-3 real life disputes and invite the participants to discuss them before explaining their resolution.
16:00-17:00  Case study 3: HEAVYCON

Venue

Radisson Blu Hotel, Paris Boulogne
31-33 Avenue Edouard Vaillant
92100 Paris, France

Organiser

Peter Grube
Peter is Head of Training, responsible for developing and delivering BIMCO courses and seminars world-wide. He joined BIMCO’s Support & Advice in 1990 and was later appointed Marketing & Sales Director. Prior to joining BIMCO he worked at a shipping office in Copenhagen, as well as a sale & purchase broker in Greece.

Peter Grube is a graduate from the Danish School for International Marketing & Export and is a Chartered Shipbroker (FICS). He holds a Master’s in Education and Learning from Roskilde University (RUC).

Speakers

Ian Perrott
Ian Perrott began his shipping career in 1976 as a boarding clerk with G.C. Fox & Co. in Falmouth. In 1979 he joined the Royal Navy as a Seaman Officer. After leaving the RN in 1982 he joined Stewart Offshore Services in Greenwich as an offshore broker and was transferred to their Aberdeen office in 1983 until 1987 when he joined The Maersk Co Ltd’s as Assistant Manager for their OSV fleet. In 1990 he moved to Sealion Shipping Ltd as the Chartering Manager for their varied OSV fleet and was appointed to the Board in 2004 becoming the Commercial Director for the company. In 2009, he relocated to Hamburg and joined E.R Offshore GmbH as its Managing Director. Returning to the UK in 2015, he is now an Independent OSV Consultant working with a wide variety of companies and organisations involved in the Marine and Offshore support vessel industry.

Tony Concagh
For more than 20 years, Tony has been a premier legal advisor to the offshore energy industry and has represented many of its best known companies. A partner at Stephenson Harwood LLP since 2002, he has been described by his clients in legal directories as “tough and commercial”, “through and capable” and “a true offshore specialist”. He has acted for his clients around the world in many high profile disputes (both in the English High Court and in commercial arbitrations) including a $500 million drilling rig dispute, which was the largest ever LMAA arbitration by value.

He regularly advises on problems and disputes relating to specialist vessels including OSVs, SSVs, DSVs and CSVs, HEVs, and drilling units. As a result he has unmatched experience with the BIMCO suit of offshore forms. In 2019, he represented the successful owners in the first reported case on SUPPLYTIME 2017, Atlantic Marine and Aviation LLP vs Boskalis Offshore. This established the basis on which an owner has the immediate right to payment of an undisputed invoice without set off. The decision has implications for payment terms in all forms of contracts on English law.

In recent years he has been instrumental in the development of handling disputes in the offshore renewables industry. Most recently he and his team advised on schedule delays and cost increases on a £2.3 billion wind farm project. In 2017 he launched a successful judicial review in the English High Court on behalf of an EPIC contractor against the UK government’s work permitting policy for non EEA specialist crew constructing wind farms in UK waters.

He has been invited to speak by BIMCO at workshops and presentations worldwide since 2008.

Paul Dean
Paul is Global Head of Shipping at HFW managing 200 specialist shipping lawyers across a worldwide network of 20 offices. Paul specialises in offshore and marine, focusing mainly on charter parties, bills of lading, shipbuilding, rig disputes, collisions, fire and explosion, salvage, general average, groundings, total loss, towage, seismic and limitation.

He regularly speaks at and chairs offshore vessel conferences and has been on the BIMCO panel for their “Using SUPPLYTIME” course for over 10 years, the review committee for the SUPPLYTIME 2005 revision and on the drafting committee for BIMCO’s new standard form Offshore Dismantling Services Agreement DISSMANTLECON. Experience gained working for an International Group P&I club specialising in offshore vessels, enables Paul to combine practical understanding with the legal role.

Paul is identified in the Legal Directories as one of the leading individuals in his fields and in 2019 was elected by Lloyd’s List as one of the top 10 maritime lawyers and one of the 100 most influential people in the maritime industry.

Paul has also contributed to the two most recent editions of “The Law Of Tug and Tow and Offshore Contracts” by Simon Rainey Q.C. — “… Paul Dean of HFW, one of the leading and busiest practitioners in the field of offshore contracts and a veritable guru on the topic of the BIMCO forms, particularly “SUPPLYTIME”, who as before very kindly gave me the benefit of his great experience and practical insights and with whom once again I have had the great good fortune to work on a host of tricky problems on the various BIMCO forms”
For more information, please contact:

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