

BIMCO

OFFSHORE, PROJECT &
HEAVYLIFT CHARTERING

Copenhagen
21-22 October 2019

 **BIMCO TRAINING**

Day 1

- 09:00-09:15** Introduction to BIMCO
- 09:15-10:00** Overview of the most commonly used contracts in the offshore and heavy lift sector:
- SUPPLYTIME 2005/2017
 - WINDTIME
 - HEAVYCON 2007 / HEAVYLIFTVOY
 - TOWCON 2008 / TOWHIRE 2008
 - PROJECTCON
 - BARGEHIRE 2008.
- 10:00-10:15** Coffee
- 10:15-11:15** Principles of English contract law and their relevance to the contracts:
- dispute resolution clauses
 - principles of interpretation
 - breach of contract
 - repudiation
 - damages
 - force majeure and frustration
 - express termination rights.
- 11:15-12:15** Introduction to SUPPLYTIME 2005/2017 – part 1:
- delivery, late delivery, cancellation and extensions
 - vessel description
 - owners group and charterers group
 - knock for knock
 - surveys, audits and inspections
 - fuel
 - hire and payments
 - off hire, maintenance days and dry-docking
 - wreck removal
 - liens
 - health safety and environment
 - lay-up
 - early termination.
- 12:15-13:00** Lunch
- 13:00-13:30** Introduction to SUPPLYTIME 2005/2017 – part 2
- 13:30-14:30** Knock-for-knock and general issues of insurance:
- understanding the knock-for-knock principle
 - the “A Turtle”
 - the reasoning behind knock-for-knock
 - service contracts
 - how knock-for-knock actually operates
 - liabilities borne by the charterer under the BIMCO form
 - the role of insurance
 - gross negligence and willful misconduct
 - reasons to agree or not to agree knock-for-knock
 - consequential loss exclusions
 - vessel tonnage limitation.

- 14:30-14:45** Coffee
- 14:45-16:00** Case study 1: SUPPLYTIME
- 16:00-17:00** Dealing with disputes:
- correspondence and reservations
 - disclosure of internal correspondence in English court and arbitration hearings
 - dispute resolution venues
 - practical hints and tips.

Day 2

- 09:00-10:30** Heavylift project cargo charters
- 10:30-10:45** Coffee
- 10:45-12:15** Case Study 2: HEAVYLIFTVOY
- 12:15-13:00** Lunch
- 13:00-14:15** Drafting rider clauses, specialist clauses and annexes – a practical guide
- 14:15-15:00** Towage contracts – a practical guide
- 15:00-15:15** Coffee
- 15:15-16:00** Real life disputes and their resolutions
- The speakers will outline (with slides) 2-3 real life disputes and invite the participants to discuss them before explaining their resolution.
- 16:00-17:00** Case study 3: HEAVYCON

Speakers



Ian Perrott

Ian Perrott began his shipping career in 1976 as a boarding clerk in Falmouth. In 1982 he joined Stewart Offshore in Greenwich as an offshore broker. In 1987 he joined Maersk Co. Ltd in Aberdeen as the Assistant Chartering Manager for their PSV's, AHTS vessels and a DSV. In 1990 he moved to Sealion Shipping Ltd to become the Chartering Manager for their fleet of various offshore and subsea vessels. In 2004 he was appointed to the Sealion main board as Commercial Director and in 2009 relocated to Hamburg after accepting an invitation to become the Managing Director for ER Offshore.



Tom Adams

Tom is a shipping and energy specialist with particular expertise in dispute resolution and negotiating contracts relating to offshore construction, shipbuilding, drilling and floating production.

He litigates disputes for offshore contractors, drilling contractors and shipyards as well as negotiates shipbuilding contracts, offshore drilling contracts and long term charter contracts of specialist vessels and FPSOs. Tom has particular expertise in advising contractors in relation to payment security mechanisms during operations in difficult jurisdictions and disputes with sub-contractors and suppliers.

Tom has presented for IBC in relation to FPSO contracts covering design risk, variations, topside integration and commissioning issues. He has also presented for BIMCO and Lloyds Maritime Academy on the SUPPLYTIME forms.



Nicholas Kazaz

Nicholas Kazaz is an Associate at HFW, where he focuses on international commercial dispute resolution, specialising in offshore oil & gas, energy, and marine. Nicholas handles disputes arising from installation contracts, charter parties, bills of lading, shipbuilding, rig disputes, towage, collisions, salvage, general average, groundings, total loss, and limitation. Among others, he acts for and advises shipowners, charterers, energy companies, contractors, shipyards, ship managers, and P&I Clubs. Nicholas has particular experience of drafting and negotiating a range of contracts in the shipping and offshore sectors, including BIMCO SUPPLYTIME, TOWCON and BARGEHIRE and other standard contracts, as well as bespoke OSV vessel charter parties. Since joining HFW, Nicholas has undertaken secondments in Australia (to HFW's Perth Office with a focus on the Offshore / Oil & Gas / Commodities sectors), to the in-house legal team of a major international tanker owner, to two International Group P&I Clubs / Insurers, and a leading insurance broker. Nicholas is qualified in England and Wales.



Paul Dean

Paul is Global Head of Shipping managing 200 specialist shipping lawyers across our worldwide network of 20 offices. Paul specialises in offshore and marine, focusing mainly on charter parties, bills of lading, shipbuilding, rig disputes, collisions, fire and explosion, salvage, general average, groundings, total loss, towage, seismic and limitation.

He regularly speaks at and chairs offshore vessel conferences and is on the BIMCO panel for their "Using SUPPLYTIME" course, the review committee for the SUPPLYTIME 2005 revision and on the drafting committee for BIMCO's new standard form Offshore Dismantling Services Agreement. Experience gained working for an International Group P&I club specialising in offshore vessels, enables Paul to combine practical understanding with the legal role and he is identified in the Legal Directories as one of the leading individuals in his fields.

Paul was mentioned in the most recent edition of "The Law Of Tug and Tow and Offshore Contracts" by Simon Rainey Q.C. – "It remains only for me to thank those who have played a role in this third edition... Paul Dean of HFW, one of the leading and busiest practitioners in the field of offshore contracts and with whom I have had the good fortune to work on some of the knottier problems of the various BIMCO forms, who very kindly read through and commented upon Chapters 4 and 5 on the "TOWCON", "TOWHIRE" and "SUPPLYTIME" forms and gave me the benefit of his great experience and sagacity..."

Paul is qualified in England and Wales and was admitted as a solicitor in 1991.

Venue

Radisson Collection Royal Hotel

Hammerichsgade 1
1611 Copenhagen
Denmark

www.radissoncollection.com/en/royalhotel-copenhagen

Organiser



Peter Storm

Peter is Manager, Support and Advice at BIMCO and is responsible for advising and guiding BIMCO members on contractual issues and disputes. This includes recommendation of relevant charter party forms, advice on terms and clauses, as well as guidance regarding interpretation and construction of charter parties. In addition, Peter is also responsible for all ice-related queries which includes making sure BIMCO members always have access to the latest information with regards to ice conditions worldwide.

Peter's shipping career began as a trainee in 1994 with a Danish shipowner where he gained experience in both operational and commercial roles. He worked for many years with a major brokering firm holding a variety of positions as a shipbroker before joining BIMCO in 2013.

Peter has also been employed within the financial sector for several years.



For more information, please contact:

Bagsvaerdvej 161, DK-2880 Bagsvaerd, Denmark

Tel: +45 4436 6832

Email: training@bimco.org

Web: www.bimco.org/training

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