

### BIMCO's mission:

...is to be at the forefront of global developments in shipping, providing expert knowledge and practical advice to safeguard and add value to our members' businesses.

### BIMCO's vision:

...is to be the chosen partner trusted to provide leadership to the global shipping industry.

As the global home for shipping, BIMCO focuses on three main goals:

**1** creating a level playing field for the shipping industry

**2** supporting business through standardisation and harmonisation

**3** delivering useful tools, information and advice for the industry

The **broker membership category** is open for companies operating as shipbrokers or chartering agents.

BIMCO supports its broker members through three core competencies:

#### Delivering contracts, clauses and training:

- World leader offering contracts & clauses in shipping covering all aspects of the sector.
- Utilizing BIMCO's expert knowledge of contracts & clauses, BIMCO offers courses developing skills that support and safeguard your business. Members receive substantial discounts.
- SmartCon tool for editing authorised contracts. Members receive substantial discounts.

#### Shaping practical regulations, standardisation and sharing knowledge:

- BIMCO represents its members in IMO on issues such as GHG.
- BIMCO promotes technical and contractual standardisation to support an efficient and level playing field.
- Online access to security warnings including piracy and drug smuggling, BIMCO's cargo databases covering liquid and solid bulk, ice information, etc.

#### Providing business support services, information and shipping market insight:

- Access to direct advice from BIMCO experts on contracts & commercial issues, such as charter parties, bills of lading and laytime.
- Prepare and safeguard your business: access to BIMCO's checklist on fixing a contracts, explanatory notes for all BIMCO's contracts, information on 1,800+ ports around the world including the BIMCO holidays, etc.
- Independent market analysis with a focus on the underlying fundamentals in the market such as supply of ships, market demand, expected recycling of ships, number of new ships being built. Members also get access to a large amount of business supportive data.
- Strengthen your due diligence (KYC) & let BIMCO check your potential business partner.
- Debt recovery – BIMCO helps members recover several million USD of undisputed debt every year related to maritime contracts.

Join BIMCO's global community consisting of more than 1,900 members and around 60% of world tonnage:

### GET INVOLVED

Around 400 BIMCO member volunteers are involved in committees, subcommittees & panels to network and contribute to the work of BIMCO. BIMCO regularly hosts a range of other collaborative initiatives such as sounding boards and networking events for members.

### BOOST YOUR BRAND

Use your membership to promote your business with the BIMCO membership certificate, listing in the online BIMCO member directory and use of the BIMCO logo on your marketing materials.