

# CLUB MEMBERSHIP BENEFITS



BIMCO's mission is to be at the forefront of global developments in shipping, providing expert knowledge and practical advice to safeguard and add value to our members' businesses.

We have over 110 years' experience supporting shipping businesses and we are ready to help yours too.

BIMCO supports members within our four core business areas:

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| <b>World class information and advice</b> | <b>Comprehensive information – always available online.<br/>Members can access:</b>   | <b>Direct, expert advice from a skilled member of BIMCO staff:</b>  |
|   | <p>Latest shipping market analysis and access to market reports</p> <p>Information on ship inspections and port state control</p> <p>Explanatory notes for BIMCO's contracts and clauses</p> <p>The BIMCO members' directory</p> <p>Ice information</p> | <p>Updates on security warnings and war risks including piracy and drug smuggling</p> <p>Cargo databases: liquid and solid bulk</p> <p>Information on 1800+ ports around the world including holidays</p> <p>IMO news and regulatory information on crucial areas for shipping</p> <p>Much, much more ...</p> |
| <b>Regulation</b>                         | <b>BIMCO takes an active role in discussions and negotiations on global and regional shipping regulation especially in IMO, US and EU.</b>  | <b>We seek to safeguard members' interest on areas crucial to shipping business. This important activity is an indispensable background for informing and advising members.</b>   |

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| <b>Training</b> | <b>BIMCO's training courses help you gain knowledge and skills that you can use to support your business on a daily basis.</b>   | <b>The course topics are focused on areas where BIMCO has world-leading experience and our course leaders are recognised industry experts.</b><br><b>BIMCO membership provides:</b>                                  |
|                 | A solid price reduction on all BIMCO's training activities: <ul style="list-style-type: none"> <li>• face-to-face courses</li> <li>• customised in-house training for individual companies.</li> </ul> | Free webinars for BIMCO members on areas such as: <ul style="list-style-type: none"> <li>• market analysis</li> <li>• new regulatory initiatives like ballast water</li> <li>• new contracts and clauses.</li> </ul> |

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| <b>BIMCO products</b> | <b>BIMCO is the world leader in developing standard contracts and clauses used in shipping today, such as SUPPLYTIME and GUARDCON.</b> | <b>BIMCO members receive support and advice on our contracts and clauses and their use.</b><br><b>BIMCO members also receive:</b>  |
|                       | Substantial discount on SmartCon – our online contract and clause editor   | Large discounts on BIMCO's industry-leading publications such as the BIMCO Shipmasters' Security Manual, Check Before Fixing and Cyber Security Workbook for On Board Ship Use |

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| <b>Join our global community</b> | <b>BIMCO has around 1,900 members globally.</b><br><b>Our owner members represent over half of the world's merchant fleet, in dwt.</b> |  |
|                                  | <b>Brand yourself:</b>   | Show your membership of our global community by using the exclusive new BIMCO member logo on your stationery and website.  |
|                                  | <b>Get involved:</b>   | Club members can nominate one representative to serve on BIMCO's Documentary Committee.<br>Club members can also be involved as experts in BIMCO's committees and subcommittees eg developing contracts and clauses. |
|                                  | <b>Networking:</b>   | Participate in BIMCO networking activities like seminars held around the world and get access to member webinars.  |