

BROKER MEMBERSHIP BENEFITS



BIMCO's mission is to be at the forefront of global developments in shipping, providing expert knowledge and practical advice to safeguard and add value to our members' businesses.

We have over 110 years' experience supporting shipping businesses and we are ready to help yours too.

BIMCO supports members within our four core business areas:

World class information and advice	Comprehensive information – always available online. Members can access:		Direct, expert advice from a skilled member of BIMCO staff:	
	Latest shipping market analysis	Updates on security warnings and war risks including piracy and drug smuggling	We deal with 10,000 queries every year on many issues	
	BIMCO's tried and tested guidance and checklist on fixing a contract	Cargo databases: liquid and solid bulk	Credit risk? BIMCO can check your potential business partner	Intervention – debt collection: We help members collect undisputed debt related to maritime contracts
	Explanatory notes for BIMCO's contracts and clauses	Information on 1800+ ports around the world including holidays	Direct, expert support from BIMCO on your contractual and commercial issues, such as charter parties or bills of lading	Direct, expert support from BIMCO on environment, safety, security and navigation issues related to the planning of a ship's voyage
	The BIMCO members' directory	IMO news and regulatory information on crucial areas for shipping	Offices in Europe, Shanghai and Singapore	Fast response rate – we are committed to assisting your business
	Ice information	Much, much more ...	Just call or email us and we will be ready to help you.	
Regulation	BIMCO takes an active role in discussions and negotiations on global and regional shipping regulation especially in IMO, US and EU.		We seek to safeguard members' interest on areas crucial to shipping business. This important activity is an indispensable background for informing and advising members.	

Training	BIMCO's training courses help you gain knowledge and skills that you can use to support your business on a daily basis.	The course topics are focused on areas where BIMCO has world-leading experience and our course leaders are recognised industry experts. BIMCO membership provides:
	A solid price reduction on all BIMCO's training activities: <ul style="list-style-type: none"> • face-to-face courses • customised in-house training for individual companies. 	Free webinars for BIMCO members on areas such as: <ul style="list-style-type: none"> • market analysis • new regulatory initiatives like ballast water • new contracts and clauses.

BIMCO products	BIMCO is the world leader in developing standard contracts and clauses used in shipping today, such as SUPPLYTIME and GUARDCON.		BIMCO members receive support and advice on our contracts and clauses and their use. BIMCO members also receive:	
	Substantial discount on SmartCon – our online contract and clause editor	Reduced insurance costs: BIMCO broker members may be eligible for a 15% discount on coverage with ITIC (1st year)	Free hard copy of the BIMCO Holiday Calendar and access to the quarterly digital BIMCO Bulletin	Large discounts on BIMCO's industry-leading publications such as Check Before Fixing

Join our global community	BIMCO has around 2,000 members globally. Our owner members represent over half of the world's merchant fleet, in dwt.	
	Brand yourself:	Show your membership of our global community by using the exclusive new BIMCO member logo on your stationery and website.
	Get involved:	Broker members can be involved as experts in BIMCO's committees and subcommittees eg developing contracts and clauses.
	Networking:	Participate in BIMCO networking activities like seminars held around the world and get access to member webinars.

For more information contact: **Email: membership@bimco.org** **Phone: +45 4436 6800** **www.bimco.org**